



**Customer:** 

MadeiraMadeira

**Industry**:

Retail: Home and Garden

**Country**:

Brazil

Date:

July 2021

## **Feature focus:**

- Microsoft Advertising
  Intelligence Tool
- <u>Microsoft Audience</u>
  Network

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## Impact:

Madeira Madeira was able to reach a highly qualified audience and achieve much higher-than-expected results with Microsoft Advertising.

**-35%** CPC

2x Users 3x

+318%

+642%

Conversions

Revenue

ROI

"[Before] we were not managed by a Microsoft Advertising team, and strengthening this relationship was critical to ensuring the exceptional results we achieved. We received valuable support from this team, from guidance to best practices to the application of optimizations."

Haila Procópio , Performance Marketing Analyst, Madeira Madeira